

MARKETPLACE

Mindful business

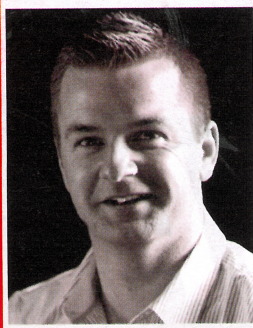
01647 478145

phillippa.
goodwin@7connections.com

Verna Herry is the founder and managing partner of The Ocean Spa on the Isle of Portland in Dorset and a client of 7connections, working with Tim Caudrelier.

'Tim is very easy and straightforward to work with,' says Verna. 'He visited us to take a look at the business and talk with the team. He has helped us to put systems in place such as CRM (customer relationship management), reporting procedures and staff management. There were some things that we knew we should be doing but hadn't been doing in a continuous fashion. Tim ensured that we addressed those things and he enabled us to implement certain new ideas that I wanted to put into practice.'

Verna continues, 'he's helped us to focus on the business instead of just working within the business. It gets you thinking about what's really important, making the right changes and getting more organised, which makes things better for our customers too.'


SEVEN CONNECTIONS
PASSIONATE ABOUT BUSINESS


Cross-country

01606 861 950

www.thedbg.co.uk

Dbg has been providing engineering services to dental practices for over 20 years. Its extensive network of engineers covers almost all of England, Scotland and Wales, and every engineer it employs is highly skilled and experienced, and where possible, is trained and accredited by the equipment manufacturer.

Anne from The Square Advanced Dental Care Clinic, Hale Barns says, 'I have a good working relationship with my contract manager at dbg. The engineers they send out are polite, respectful, extremely professional, and also very smart.'

For a comprehensive service, each of dbg's engineers is trained across the dental equipment disciplines, meaning they can inspect not only X-ray units, but can also service autoclaves, compressors, repair the suction pump and other practice equipment as well.



World-class dentistry

0800371652

www.fmc.co.uk/events Use DL logo

Dentistry Live is a world-class dentistry symposium incorporating conference tracks on aesthetics, hygiene and therapy, social media, orthodontics, periodontics and much more. The event is hosted in the heart of London and is one of the most anticipated annual dental events in the UK. Dentistry Live also offers a large comprehensive exhibition with some of the most renowned brands in dentistry, offering the latest in innovative products, treatments and services. This is a must-attend event for anyone wanting to develop their skills and enhance their individual or practice performance.

Dentistry Live 2014 has gathered together some of the most renowned names in dentistry and brought them under one roof to present an energizing learning experience for all delegates. This is an event for the dentist, the whole dental team, dental technicians and dental students. For more information on Dentistry Live 2014, visit the website www.fmc.co.uk/events or call to book a ticket.

SAVE THE DATE

Dentistry LIVE

LONDON, 2014
QEII CONFERENCE CENTRE

13 - 14 JUNE

Support network

www.alphaomegauk.co.uk

Alpha Omega is one of the world's longest established dental organisations, representing many thousands of dentists and dental students across the globe. With a strong emphasis on family values, equality, and excellence in all areas of dentistry, Alpha Omega welcomes new members of all ages and backgrounds in dentistry. Whether a student, an associate, a practice owner, or even those who are retired, Alpha Omega offers many great benefits including free postgraduate education evenings, networking opportunities, and social events held throughout the year.

David Kendal, a retired dentist from London, has been a member of Alpha Omega for over 30 years. He says, 'there's a real sense of community among Alpha Omega members, and that makes it a great organisation to be a part of. Not only is there a first class education programme with excellent speakers, but you also get to meet nice people and network with colleagues from across the profession. It is highly recommended.'

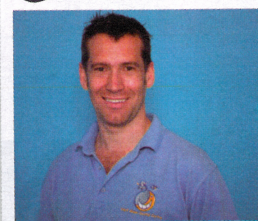


ALPHA OMEGA

CPD made easy

<http://dental.cpdpro.org.uk>

Dental CPD Pro is an innovative new app that lets dental professionals take control of their CPD anytime, anywhere and on any device. The simple and intuitive app can even be linked securely with eGDC so all their CPD is updated automatically, saving valuable time so they can spend more time learning. Daniel Hopkins of Half Moon Dental Centre, London says, 'the Dental CPD Pro app really does make tracking CPD easy. It's just so convenient to have everything on my mobile phone instead of stored up in lots of different places. It's also very useful to be able to scan certificates in directly to have easy access to them whenever they're needed. Another really useful feature is that Dental CPD Pro gives the option to link an account directly with eGDC. This means whenever a user updates their CPD records, their eGDC gets updated as well.'



Anatomy training

0797 4004435 / 0800 077 8650

pf@philipfriel.com

www.courses4implants.comeducation.implants.uk@dentsply.com

Live surgery and cadaveric dissection are the focus of a new implantology course in Glasgow this September. Presented by Dr Philip Friel and Dr Stephen Jacobs, the comprehensive two-day programme is for experienced implantologists looking to increase their surgical skills and understanding of anatomy.

'Sinus bone augmentation for dental implant rehabilitation' takes place at the Philip Friel Advanced Dentistry Clinic and the department of human anatomy at the University of Glasgow. The course covers anatomy and physiology, with implant and graft placement. Delegates use cadavers to practise treatment for complete maxillary edentulism, and singular and multiple posterior maxillary tooth loss.

Dr Philip Friel explains, 'upon completion of the course, delegates should have a comprehensive understanding of the maxillary sinus anatomy and physiology. They gain an in-depth knowledge of the current evidence-based treatment modalities for the posterior maxilla with reduced bone volume. The date of the course is 20-21 September 2013 and costs £2,150.'



Durr Dental

01536 526740

Just as batteries should be replaced annually on smoke alarms, so too should the filter on compressors. With Durr Dental compressors, the process is just as easy as changing batteries. Dentists can simply log onto www.duerr.de/filter and enter the code number for their compressor and click 'Find Filter'. The model required will be displayed immediately. Replacing the filter annually will preserve the service life of compressors.

Durr Dental compressors have a good track record for longevity and efficiency. This is ensured by its antibacterial tank coating, designed for permanent operation, and their novel use of dry air technology. Not surprising then, that all Durr compressors carry a three-year warranty.



Trading races

01494 782873

www.bdtta.org.uk

On Saturday 29 June, the legendary 'grand prix karting centre' at Birmingham Wheels Park played host to the BDTTA's annual social networking event. The networking day, which is designed to widen engagement within member organisations and has proved to be popular both with motorsport enthusiasts in the dental trade and those with a bit of a competitive streak.

With the British sun in attendance for the day, the delegates arrived at the venue and were able to complete a few practice laps and a qualifying session on a dry, rain-free racetrack. A gruelling two-hour endurance race followed, which fully tested the drivers' capabilities as they sped round the circuit. First to the finish line was a team from A-Dec, who completed 135 laps, the fastest of which was undertaken in an impressive 49.166 seconds. Finishing in second place was the team from Takara Belmont, and in third were A-Dec's second team.



Dental product guide

0800 294 4700

Dental Sky is proud to present its new updated and improved, stunning, full colour, glossy catalogue loaded with new features and products to help support dentists' business and save money.

Packed full with even more of some favourite leading brand materials and equipment, as well as Dental Sky's own high quality products, dental professionals need to look no further for all of their practice's requirements. Over 12,000 product lines are featured in this easy to read directory, all at competitive prices. Dental Sky continues to produce its popular monthly flyers featuring favourite materials at cost effective prices.



DPAS

www.dpas.co.uk

Dpas is delighted with the reaction to its revamped website, www.dpas.co.uk.

Redesigned with a fresh new look, the website was launched earlier in the summer and visitor feedback suggests the site is very accessible and simple to navigate, enabling easy familiarisation with DPAS' wide range of services and support, all designed to help practices launch, maintain and promote their own practice-branded dental plans. The site also features an expanded patient area, providing a convenient source of information for all plan subscribers, as well as a live twitter feed, and regularly updated news and events pages, keeping dental professionals fully up-to-date with everything happening at Dpas.

Thinking of switching payment plan provider? The redesigned website now provides a wealth of in-depth and useful information to help you decide which plan would work best for your practice and your patients. www.dpas.co.uk also features full details of Dpas Solutions voucher rewards.



your dental plans

Complete dedication

020 7224 0999

www.endocare.co.uk

Endocare is completely dedicated to the diagnosis and treatment of dental pain in all its forms. Specialising in treating dental pain, referring dentists can be sure patients are in good hands. Its team of highly skilled specialist endodontists are all experts in their field and are wholly committed to providing the very best standards of care.

Endocare excels in treating anxious patients, dealing with anaesthetic problems and other challenging issues such as hot pulp and re-treatments. It is also just as happy removing posts as to taking on trickier re-treatments. Where surgery is indicated, it will carry out the procedure as required, but whatever decision we make it will always be in the best interests of the patient, and we will keep you fully informed throughout.

Endocare pride itself on building strong relationships with all its referring practices, and aim to treat patients in the same way the patient's dentist would expect to be treated. Its strives to look after referring patients in an efficient and caring manner, returning them to their dentist pain-free, confident and happy with the quality of treatment they have received.

EndoCare

Complete dedication to dental pain

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