

MARKETPLACE

Buy or sell a practice

020 7227 0749

Those considering the purchase or sale of a dental practice should know what to look out for in the current market.

Christie + Co has been guiding clients through the acquisition and sale of commercial properties since 1935 and is now offering a bespoke service for the dental industry.

With an understanding of the current market trends, the team at Christie + Co is ideally positioned to advise dentists, whether those looking to buy or to sell.

Christie + Co provides comprehensive guidance on achieving optimum valuations and appreciates the complexities associated with both private and NHS practices.

Christie + Co

BUSINESS INTELLIGENCE

First impressions count

0800 294 4700

www.dentalsky.com

Dental Sky is proud to be recognised as the 'sole' licensed distributors of Cherokee Uniforms to the dental profession. Cherokee Authentic Scrubs are modern and stylish but still hard wearing and practical with durable easy care fabrics, styles built on quality and a range of 23 vibrant colours that stand up to fading.

For years Cherokee has been established around the world as one of the main suppliers of uniforms to healthcare professionals and are America's 'most popular' scrubs.

Dental Sky is also working in partnership with Toffeln Footwear - a well established family business based in the UK with a strong reputation for fresh and innovative designs created with comfort and durability in mind. New to the range is the Ezi-klog antistatic washable clogs combining all the renowned Toffeln comfort and quality with the latest styling. All Toffeln footwear comes with a 12 or 18 months quality guarantee against manufacturing defects and faulty materials and so provides excellent value for money.

Dental Sky works closely with Cherokee and Toffeln to ensure it offers its customers the latest styles and colours and support products from their UK warehouse.



No breakdowns

01253 736355

account@dentaldecontamination.net

www.dentaldecontamination.net

Dental Decontamination offers the complete range of Mocom autoclaves.

Mocom autoclaves are designed to give practices peace of mind that their autoclaves won't let them down.

Designed to fulfil the requirements of the Australian market, where breakdowns in the outback are simply not an option, they feature a special steam generator design. They are also constructed using components manufactured 100% in-house, thereby ensuring a 100% reliability.

Mocom autoclaves are available in two designs, futura and classic. Available in a choice of 17l, 22l and 28l capacity, the latter being specifically designed for implant practices who's implant kits won't normally fit into other brands of autoclaves, Mocom autoclaves have exactly the same footprint regardless of their capacity. The Futura design features an intuitive touch-screen display and a LED chamber light, while the Classic is button operated and doesn't have a light. Otherwise the specifications and components are identical.

Whichever option chosen, Mocom autoclaves offer speed and reliability. They are also user-friendly and intuitive to operate.



Improve posture

0500 321111

www.evident.co.uk

Up to 82% of dentists are reported to be suffering from musculo-skeletal complaints such as back or neck pain that's a serious disorder and can have a negative impact on their quality of life.

Providing dental loupes and lights to the UK market for more than 20 years, Evident's range of Examvision loupes has been designed to allow the ideal posture to be attained, so that dentists can start to see the bigger picture while maintaining a better working posture.

Whatever the loupe requirement, simply choose from the following: Kepler Kompakt - the powerful yet compact loupe in 3.5x, 4.6x and 5.7x, HD - the stylish and lightweight loupe available in 2.3x to 3.8x or Essential - the cost-effective 2.5x loupe. Evident also provides Examvision lights to help improve visibility of the working site with the Essential, Focus, XP and the Nano that are compatible with Essential and premium batteries.



APC Contech

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Discover Barco's new Eonis dental displays built especially for dentists. APC Contech, one of the leaders in best practice infection prevention technologies, has announced its partnership with Barco Healthcare to supply the dental community with Barco's new Eonis dental displays.

The Eonis answers a series of imaging needs that many dentists will recognise: the ability to clean between patients, crisp and consistent dental images for reliable interpretation and presentation that's all within an attractive design. APC Contech has helped hundreds of dental professionals to replace unsuitable computer equipment, which is hard to clean and decontaminate. This has been led by the HTM-0105 approved Medigenic keyboard and mouse. Combined with the Eonis dental display, the 100% flat and cleanable design of both technologies will allow staff to clean between every patient within seconds and improve best practice decontamination. This cleaning routine will help protect staff and patients from the risks associated with aerosol spray and other cross contamination concerns.

Register for a demonstration at www.apc-contech.co.uk/eonis-demo or call APC Contech quoting 'free Eonis demo'. APC Contech is also running a competition to win an Eonis dental display. Enter at www.apc-contech.co.uk/eonis-win.



Scaling made easy

0800 294 4700

The new high quality R&S Tri-scaler Compact from Dental Sky is economically priced. With a detachable, autoclavable handpiece the Tri-scaler Compact features three options: scaling, periodontal and endodontic functions, all at the simple press of a button. This special piece of equipment is simple to operate and incorporates a power function switch for complete flexibility. Five tips are included with the Tri-scaler Compact.

The larger Tri-scaler Aqua benefits from the same features as the Compact with the added benefit of a built-in water reservoir allowing dentists to add other clinical solutions, such as saline and so on, making the unit flexible in its applications. With eight scaler tips included the Tri-scaler Aqua represents excellent value for money.



Sharpen up on tooth wear

01908 218999



GC is the main sponsor of a hands-on course entitled The art and science: management of tooth wear in general practice. The course takes place at London in London and is presented by King's College senior clinical teacher, postgraduate lecturer and private practitioner Dr Subir Banerji along with Dr Shamir Mehta and Mr Bill Sharpling. The course will cover tooth wear relevant to general practice in a blended learning format. The course speakers have extensive experience on the teaching of tooth wear at a masters level, and have published extensively in peer-reviewed journals.

The blended learning includes online training material accessible over five months supplemented by a two-day intensive hands-on practical techniques component held on Friday 5 and Saturday 6 September.

An array of techniques will be taught, with an emphasis on minimal intervention, using additive adhesive restorations that allow for contingency planning. This comprehensive course covers both theory and practical working with high quality GC products.

Difficult diagnosis

020 7224 0999

www.endocare.co.uk

Endocare excels at diagnosing and treating dental pain in all forms. Its team of trained endodontists are all experts in their field and committed to relieving pain and saving teeth. In the last 10 years, they've saved more than 10,000 teeth from extraction.

Endocare's philosophy is simple: it aims to provide high quality endodontic treatments in a warm and caring environment where patients' needs are always Endocare's number one concern.

Those who have a difficult diagnosis or need help with any aspect of root canal treatment, give Endocare's expert team a call today. It welcomes contact from all referring practices and is ready and willing to assist dentists in any way it can. The team particularly excel at treating nervous or anxious patients and other challenging issues such as hot pulp, microsurgery and retreatments. To find out more, contact Endocare today.

EndoCare



Light up

0800 294 4700

The new R&S Supralight LED is a high-powered, cordless LED light curing unit available in four vibrant colours; red, blue silver or black. This powerful LED light provides fast, reliable curing with nine preset times for ease of use and a choice of pulsed, progressive or full power modes to suit any operational requirement. This versatility allows for a gradual cure of all composite restoratives, eliminating shrinkage that can be caused by curing material too quickly. The cordless Supralight LED is simple to use with a light, ergonomic handpiece designed with users comfort at the forefront and a large, easy to read display. The R&S Supralight LED also features an automatic standby mode to preserve battery life with a full charge giving users 500 cycles of 10 seconds. This summer, Dental Sky is also giving a pair of R&S orange protective eyeguards away free with every Supralight.



Join up

esao@esao.co.uk

www.esao.co.uk



The European Society of Aesthetic Orthodontics (ESAO) is a non-profit organisation that is not affiliated with any other commercial company. It is ideally placed to provide neutral and unbiased advice and guidance for general dental practitioners (GDPs) interested on the provision of aesthetically focused orthodontics. Offering both full and associate membership, the benefits of joining the ESAO include:

- Courses that provide theoretical and practical skills in providing safe and ethical treatment to patients
- Extensive recommended reading material
- Template forms for patient consent and treatment assessment to ensure compliance with following medico-legal requirements
- Discount on ESAO courses
- Access to online training materials
- Use of ESAO full membership logo and more

There has never been a better time for ethical dental professionals to offer aesthetically focused orthodontics, so contact the ESAO today or visit the website to find out more.

Retiring?

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www.goodmangrant.co.uk



The first in a series of retirement seminars hosted by lawyers for dentists Goodman Grant together with dental practice valuers PFM Dental was held in Leeds.

In what proved to be a packed and enjoyable day, delegates were able to learn from specialist lawyers, accountants and financial advisers covering everything that practice owners need to know about retirement.

Among the highlights of the day, Goodman Grant delivered a presentation on how to prepare for due diligence checks and what to expect from a sale/purchase contract. The session also covered legal issues relating to NHS contracts and how to avoid common mistakes made by dentists approaching retirement.

Those planning on retirement in the next 10 years, make sure they book a place at the next retirement seminar held at venue nearby. Autumn dates include:

- Liverpool: 19 September
- Oxford: 24 October
- Watford: 21 November